HIV Portfolio Solution.

The partnered solution to reach **90-90-90 targets.**

The HIV Portfolio Solution boosts the performance of large scale HIV programs, maximizing patient outcomes and operational effectiveness across the triple 90s while improving management oversight and simplifying reporting.

Who is the solution for?

Governments, implementing partners (NGO's and private sector), and private sector companies implementing and managing large scale HIV testing and treatment programs in sub-Saharan Africa and other critical emerging markets.

We target the most critical issues

We are focus on helping clients manage their HIV programs at scale delivering consistent execution that maximizes achievements across the triple 90s, and addresses common implementation challenges:

> **Program Performance** - hindsight management and an inability to understand where to focus and connect budget with performance

> **Workforce Management** - gaps in monitoring daily performance of individual field staff members, and no consistency in implementation of work across triple 90s

> **Adaptive Management** - no connection between daily and weekly field staff level execution and executive insights into staffing and resource allocations; no ability to predict and get ahead of challenges

> **Program Reporting** - extensive investment in resources to produce monthly and quarterly stakeholders reporting

Our Solution

Expertise

Our staff work to help you to design and implement the best possible decision making structures at executive, manager and field staff level. Our staff deliver constant change management support, combining training with active mentoring and delivered with dedicated, embedded program resources.

Accelerators

Our operational processes, and workplans accelerate time to value. Best practice toolkits, connected workflows, predictive and prescriptive algorithms and benchmarking data sustain value during ongoing delivery.

Vantage

Tecnology

The Vantage platform serves as a personal virtual "Chief of Staff" providing tailored recommendations and supporting evidence connected to the step-by-step guidance that ensures demonstrable impact. This ensures consistently at scale, and through channels that stimulate engagement with your program teams.

Typical Improvements

Management Effectiveness:

Realtime analytics, streamline and focus attention on critical to program success identifying

10/42 facilities (24%) accounted for **80**% of the gap to target

Clinical Outcomes:

Daily recommended actions to focus staff on activities accelerating

Viral Load Done went from 32-**92%**

32%	92%

Suppression Rates up from 57 to **81%** over the same 6 month period.

57%	81%

Operational Efficiencies: Automated data ingestion, processing and report generation

55 person years were saved (equating to 20 people working for 8 months) from capturing and inputting data for reporting.

8 months

Our Approach

We believe in being a true partner to our clients, adopting their mission and objectives, and helping to evolve their internal capacity and capabilities. Our solution accomplishes this by using a comprehensive and cutting-edge approach combining our consulting team, our industry expertise, and the award-winning Vantage technology platform. We engineer client decision making practices and scale to deliver consistent execution though Vantage technology.

Project Timelines

Solution implementation typically takes up to three months and is followed by ongoing engagement dedicated to ensuring client program success.

Maximizing Your Results Across the Triple 90's

	Adaptive Management	Workforce Management	Program Reporting	Program Performance
Solution outputs	Active performance monitoring and a continuous loop of analysis, learning and improved practices	Daily field staff and field management personalized guidance, scaled through technology	Automated reporting reducing effort and accelerating preparation time from weeks to minutes	Executive control over the levers that increase critical outcomes
Decisions support	• How to make agile decisions weekly or daily? • When do leaders need to redirect resources or course correct? • How do we learn from success and continue improving?	• How do you manage a workforce consistently across large teams? • How do managers know which staff are performing and which are not? • How do field staff access best practice guidance suitable to their current situation?	• How to deliver accurate reports efficiently effectively? • How to drastically speed up mandatory funder reporting from weeks of manpower to minutes of accurate autogenerated content?	• How are long-range targets broken down into achievable segments? • How to motivate teams to reach specific program goals? • How are targets and goals appropriately set individually for a large workforce, so that collectively targets are tracked, met and exceeded?

Why BroadReach and why Vantage?

BroadReach is a leader in global healthcare and is at the forefront of supporting stakeholders in the implementation of HIV and healthcare programs. Our approach has been developed through for nearly two decades of directly implemented large scale HIV epidemic control programs. Between 2012-2018, in partnership with USAID PEPFAR and the Department of Health in South Africa, a BroadReach supported program achieved:

From 2012 - 2018:

+ 5,5 million people were tested for HIV

> >530,000 of these patients are on ART

> 93% of these patients are virally suppressed.

We are now proud implementing partners of APACE, USAID's follow on award to PEPFAR.

BroadReach has the unique ability to combine proven expertise with technologically enabled processes to configure solutions that meet clients where they are, delivering enhanced performance and efficiency, empowering and magnifying their efforts to impact the populations they serve.

All statistics quoted are based on actual client results, however for contractual obligations we cannot disclose their names.